

# Paolo Mengano

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## Current Position

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|---|--------|
| <b>Esade Business School</b>                |        |
| Assistant Professor                         | 2024 – |
| <b>Universitat Ramon Llull</b>              |        |
| Assistant Professor                         | 2024 – |
| <b>Pricing Lab, Harvard Business School</b> |        |
| Research Collaborator                       | 2024 – |

## Past Academic Positions

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| <b>Harvard Business School</b> |             |
| Postdoctoral Fellow            | 2023 – 2024 |

## Research Interests

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**Primary:** Macroeconomics  
**Secondary:** Industrial Organization, Labor Economics

## Education

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| <b>University of Zurich</b>  |             |
| Ph.D. in Economics   | 2017 – 2023 |
| Dissertation: Essays on Macroeconomics and Market Power                              |             |
| Committee: Nir Jaimovich (chair), Greg Crawford, Alessandro Ferrari, Florian Scheuer |             |
| <b>Stanford University</b>   |             |
| Visiting Student   | 2021 – 2022 |
| <b>Bocconi University</b>  |             |
| M.Sc. Economics ( <i>cum laude</i> )   | 2013 – 2016 |
| B.Sc. Economics  | 2009 – 2012 |

## Working Papers

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Markups and Cost Pass-through Along the Supply Chain (*with Santiago Alvarez, Alberto Cavallo and Alexander MacKay*)

Trends in Worker Bargaining Power

Markups and Market Power (*with Vardges Levonyan*)

Measuring Markups with Revenue Data (*with Ivan Kirov and James Traina*) *R&R@IJIO*

Bargaining Power and Labor Force Participation

Markup Dynamics Revisited: Insights from a Survey of European Firms

## Research in Progress

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Resisting Creative Destruction: Firm Dynamics with Dominant Firms (*with Elie Gerschel and Julian Schärer*)

## Non-Academic Publications

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Structural Reforms in Transportations: Dynamics and Sectorial Spillovers, *in: Oliver Holtemöller, How Can We Boost Competition in the Services Sector?, 2017.*

## Teaching

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### Esade Business School

Economic Environment Analysis (*bachelor*) 2024 –  
 Econometrics (*bachelor*) 2024 –

### University of Zurich (TA)

Inequality, Political Economy, and Policy (*master*) 2019 – 2021  
 Advanced Industrial Economics (*master*) 2019 – 2020  
 Financial and Economic Crises (*master*) 2018  
 Supervision of Bachelor Theses

### Bocconi University (TA)

Economics of European Union (*master*) 2017  
 Economics and Policy of Global Markets (*master*) 2017  
 European Economic Policy (*bachelor*) 2016

## Conference, Workshop, and Seminars Presentations

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Australasian Search and Matching Workshop, Eastern Economic Association Annual Meetings, Esade Macro Meetings, Salento Macro Meetings, SED Barcelona 2024, SOLE, 3rd UZH Market Power Workshop 2024  
 Bank of Denmark, Bank of Italy, CEBRA Annual Meeting (New York), EEA-ESEM (Barcelona), Esade, Universitat de les Illes Balears, 12th CompNet Annual Conference 2023  
 Brown Bag Seminar (INSEAD/Collège de France); PhD Macro Workshop (University of Zurich); Workshop on Job Search and the Labor Market (UZH/ETHZ/UNIL) 2022  
 Brown Bag Seminar (Stanford); Econ GSW (UNIL/UZH) 2021

## Professional Activities

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**Refereeing:** Review of Economic Studies, International Journal of Industrial Organization, Journal of Industrial Organization, Review of World Economics

**Organizer:** Market Power and the Economy Workshop, 1<sup>st</sup> UZH PhD Macro Workshop, UZH Macro Reading Group, Esade Macro Meetings

## Grants & Awards

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| Grant, Spanish Ministerio de Ciencia, Innovación y Universidades, team member, (PIs: Dumitrescu and Villegas Sanchez, €161,250, 3 years) | 2025        |
| URPP Research Grant  | 2021, 2022  |
| UZH Director's Grant   | 2022        |
| SNSF Doc. Mobility scholarship   | 2021 – 2022 |
| Best Teaching Assistant Award, Department of Economics, University of Zürich   | 2019        |
| PhD Scholarship, University of Zurich  | 2017 – 2023 |
| Best Applied Forecaster of the Year, Bocconi University  | 2014        |

## Previous Work Experience

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|---|-------------|
| <b>Research Assistant, University of Zurich</b> |             |
| Nir Jaimovich                                   | 2019 – 2021 |
| <b>Research Assistant, Bocconi University</b>   |             |
| Tom Schintz and Fabiano Schivardi               | 2016 – 2017 |
| Carlo Altomonte                                 | 2017        |
| <b>Research Consultant</b>                      |             |
| Competitiveness Research Network                | 2017 – 2020 |
| European Central Bank                           | 2015 – 2017 |
| World Bank                                      | 2016        |

## Summer Schools

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|---|------|
| Heterogeneity and Monetary Policy by Gianluca Violante, Study Center Gerzensee                          | 2021 |
| Solving Dynamic Models Numerically by Stephen J. Terry, University of Zurich                            | 2020 |
| Productivity, Trade, Growth by Eric Bartelsman, Jan de Loecker, Jo van Biesebroeck, Tinbergen Institute | 2019 |

## Personal Skills

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STATA, Python, R, Matlab, LaTeX  
 Italian (native), English (fluent), Spanish (intermediate), German (beginner)